

HOW TO MAKE A PROFIT AND MAINTAIN CASHFLOW

The ANZ Business Banking team in Christchurch in conjunction with **Dodd & Associates Ltd** invite you to a Business Training workshop. The workshop is free to you.

How to make a Profit and maintain Cashflow

Put us to the challenge that we can help you run a better business.

Avoid those cashflow surprises and improve your profits.

This workshop is a great way to share ideas and network with other small business owners.

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- DATE:** **Tuesday 17th June 2014, 5.30pm – 8.30pm finish**
Light refreshments at halftime
- VENUE:** **Chateau on the Park, Deans Ave (Tower Room)**
- PRESENTER:** **Stephen Caunter Business Training Manager, ANZ Bank**
- RSVP:** **Register by contacting any of the team below to secure a place**
gregory.vanblerk@anz.com
kerry.adams@dodd.co.nz
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- Understand the importance of Managing Cashflow
82% of business failures are due to poor Cashflow
- If Hard Work Alone Made People Rich, You Would Be Too – Right
Successful people follow proven rules and practices; they start with a profitability budget
- Cashflow is a very simple Concept
Cash comes in from sales and goes out again to pay expenses
- Do You Know Your Breakeven Point?
It pays to know how much you have to sell to cover the cost of opening the door
- Collecting your Debtors (Receivables) is easy....yeah right
There are some very simple systems & procedures that can make it easier